

Securely Yours has negotiated the following services and pricing with State of MI to provide to the local entities.

Optional Services Offering	Service Available? (Y/N)	*Estimated Hours	Small Entity Less than 50 End Points	Medium Entity 50-500 End Points	Large Entity 500-1500 End Points	X-Large Entity 1500+ End Points	Includes Travel Yes/No**
a. General Advisory Services on a time and materials basis.	Y	See rate table below	N/A	N/A	N/A	N/A	Yes
b. Assessment and planning for CIS Controls/Sub Controls in Implementation Groups 2 and 3.	Y	See rate table below	N/A	N/A	N/A	N/A	Yes
c. Assistance with audits or compliance requirements that are present at the local entity based on business practices. (CJIS, PCI, HIPAA, IRS-1075, FERPA, etc...)	Y	See rate table below	N/A	N/A	N/A	N/A	Yes
d. Conduct Penetration Test	Y	S: 5 hours/IP M: 5 hours/IP L: 5 hours/IP XL:5 hours/IP	Low End – High End \$ \$350/IP	Low End – High End \$ _350 / IP_____	Low End – High End \$ 300/IP - \$300/IP	Low End – High End \$ 300/IP - \$300/IP	Yes
e. Conduct Infrastructure Vulnerability Scan	Y	S: 40 hours M: 60 hours L: 80 hours XL:100 hours	Low End – High End \$ 2,000 - \$4,000_	Low End – High End \$ 4,000 - \$6,000_	Low End – High End \$ 6,000 - \$12,000	Low End – High End \$ 12,000_ - \$ \$5 per additional IP over 1,500	Yes
f. Conduct Security Tool Evaluation	Y	S: 8 hours M: 20 hours L: 30 hours XL:40 hours	Low End – High End \$ 1,000 - \$1,500_	Low End – High End \$ 1,500 - \$2,000	Low End – High End \$ _2,000_ - \$ 3,000_	Low End – High End \$ _3,000_ - \$ 4,000_	Yes
g. Conduct Security Tool Assessment and Rationalization	Y	S: 20 hours M: 30 hours L: 40 hours XL:60 hours	Low End – High End \$ 2,500 - \$4,000_	Low End – High End \$ _4,000 - \$6,000	Low End – High End \$ 6,000 - \$8,000	Low End – High End \$ _8,000_ - \$ 8,000_	Yes

Optional Services Offering	Service Available? (Y/N)	*Estimated Hours	Small Entity Less than 50 End Points	Medium Entity 50-500 End Points	Large Entity 500-1500 End Points	X-Large Entity 1500+ End Points	Includes Travel Yes/No**
h. Conduct Physical Security Assessment	Y	S: 24 hours M: 40 hours L: 60 hours XL:80 hours	Low End – High End \$ 3,000 - \$4,000_	Low End – High End \$ 4,000 - \$6,000_____	Low End – High End \$ 6,000 - \$8,000_	Low End – High End \$ 8,000_ - \$ 15,000_	Yes
i. Implement a SIEM Platform	Y	S: 40 M: 80 L: 120 XL:200	Low End – High End \$ 3,500 - \$5,000_	Low End – High End \$ 5,000 - \$7,000_	Low End – High End \$ 7,000 - \$15,000_	Low End – High End \$ 15,000 - \$8 per additional EP	Yes
j. Implement a Vulnerability Scanning Platform	Y	S: 30 hours M: 50 hours L: 80 hours XL:100 hours	Low End – High End \$ 2,000 - \$4,000_	Low End – High End \$ 4,000 - \$5,000_	Low End – High End \$ 5,000_ - \$ 7,000	Low End – High End \$ 7,000___ - \$ 4 per additional EP over 1,500._____	Yes
k. Implement a DLP Platform	Y	S: 60 hours M: 100 hours L: 150 hours XL:250 hours	Low End – High End \$ 4,500 – \$6,000___	Low End – High End \$ 6,000 - \$8,000	Low End – High End \$ 8,000 - \$10,000_	Low End – High End \$ 10,000 - \$15,000	Yes
l. Implement an Endpoint Detection & Response (EDR) Platform	Y	S: 40 hours M: 80 hours L: 120 hours XL:200 hours	Low End – High End \$ 3,500 – \$7,000_	Low End – High End \$ 7,000 - \$12,000	Low End – High End \$ 12,000_ - \$ 15,000	Low End – High End \$ 15,000_ - \$ 5/additional EP_	Yes
m. Implement Intrusion Protection (IDS/IPS) Solution	Y	S: 35 hours M: 35 hours L: 35 hours XL:35 hours	Low End – High End \$ 2,500_____	Low End – High End \$ 2,500 – 2,500_	Low End – High End \$ 2,500-\$2,500___	Low End – High End \$ \$2,500 - \$1,500/Egress	Yes
n. Implement Web Content Filtering	Y	S: 40 hours M: 40 hours L: 40 hours XL:40 hours	Low End – High End \$ _4,000_____	Low End – High End \$ _4,000, \$4,000____	Low End – High End \$ _4,000_ - \$ _4,000	Low End – High End \$ 4,000_ - \$ 2,500/Egress	Yes
o. Implement Next Gen Firewall(s)	Y	S: 40 hours M: 40 hours L: 40 hours XL:40 hours	Low End – High End \$ _4,000_____	Low End – High End \$ 4,000 - \$4,000__	Low End – High End \$ 4,000_ - \$ 4,000_	Low End – High End \$ 4,000- \$ 2,500/NGFW	Yes